

**Districts Mutual Insurance – Strategic Planning Meeting
Wisconsin Technical College Foundation Office - Waunakee, Wisconsin**

October 15, 2009 – Directly following RM Meeting

Present: Doug Olson, Jim Blumreich, Barb Kieffer, Mark Zlevor, Steven Stoeger-Moore

Guests: Doug Ballweg, Erin Dawson – Strohm Ballweg

Recording Secretary: Geri Justinger (DMI Administrative Consultant)

1. Call to Order

Doug Olson, DMI President, called the meeting to order at 2:18 p.m.

2. Statement of Public Notice

In accordance with the provisions set forth in the Wisconsin Open Meetings Law (Wisconsin State Statutes 19.83 and 19.84); notification of, as well as the agendas for, this meeting - have been sent to the sixteen (16) Wisconsin Technical College Districts; it is therefore considered properly noticed.

3. Workers' Compensation

a. Return to Work Program Mandate

The first phase of a suggested process is to involve Tim Greene to work closely with United Heartland to “triage” indemnity claims. It was suggested to make a presentation to the HR group (Mr. Greene) to review the necessity for the Colleges to remain in close communication with United Heartland and the employee regarding return to work. Additionally it was thought that a presentation to the Presidents group on this process would be beneficial. It was suggested to find a way to incentivize this program to encourage implementation through possible financial rewards. The goal for implementation of the “triage” process would be implementation completed by July 2010 and incentivizing the return to work program would be in place by July 2011.

b. Statutory Limit vs. Set Limit

This was discussed at the regular Board Meeting. Continuing at Stat. Limit coverage is the consensus of the Board.

4. Investment Strategies

The group spoke about the investment policy currently in place. The consensus of the group is to follow the recommendation of the investment advisors and let the policy be the guide. It was suggested to change the policy language of “permissible assets” to “total assets”. It will be added to the January agenda. The group will judge success of the Investment Manager by their results.

5. SB260 – Granting Police Powers to the Wisconsin Technical College Boards

This was discussed in the regular Board Meeting.

6. Risk and Loss Control Services

At this time the consensus is that a continued strong emphasis in the worker’s comp area is warranted. It was suggested that Mr. Greene and Mr. Stoeger-Moore come up with a new area of focus annually then do a report-out annually on the progress.

Mr. Stoeger-Moore and Mr. Greene are currently working on ascertaining each District's status on modified duty and return to work.

7. DMI Products

Barb Kieffer summarized for the group a recent RFP process regarding the life and long-term disability. Ms. Kieffer's impression that additional opportunities could be available to the Colleges for other benefit related products. She stated that she feels that from what she has seen there is money to be support the formation of a company. She would like to approach the Insurance Trust for funding for a feasibility study to create a self-funded entity.

There was some discussion about extending coverage to other entities. There was a discussion about forming a Health / Disabilities subsidiary of DMI. It was suggested that it may be an option to offer disability coverage without creating a subsidiary company. It was suggested that a small amount of preliminary legal work be done (DMI will fund) and if positive information is returned then a feasibility study be commissioned to see if disability or other benefit products can be offered through DMI or if another insurance entity needs to be formed.

8. DMI Rating

It was the consensus of the Board to continue on the current path.

9. Risk Manager Representatives

Mr. Stoeger-Moore spoke about the disconnect in the dissemination of information. Concern was expressed about the "level of authority" and "ability to influence" that is in attendance at the meetings. It was suggested that Tim Greene do a survey of each District in regards to their organizational, involvement, and accountability with regards to DMI.

10. Capital Reimbursement / Dividend Payment

It was the consensus of the group to investigate other options for adding services and keeping premiums stable before considering any reimbursement.

11. DMI Board Succession

There was a discussion about the term limits and potential vacancies. Mr. Ballweg stated that the turnover for this Board is much quicker than many of his other clients. Mr. Stoeger-Moore will speak with Rob Mulcahy regarding this issue.

12. Adjourn

Ms. Kieffer moved, and Mr. Blumreich seconded to adjourn; motion carried unanimously.

Mr. Olson adjourned the meeting at 4:55 p.m.

Approved by the DMI Board of Directors on January 21st, 2010.

Respectfully Submitted,

Barbara M. Kieffer
DMI Board Secretary